







# PalmTree *BREEZE*

## BENEFITS SUMMARY

 <p><b>Risk Management</b></p>	<ul style="list-style-type: none"> <li>Instantaneous corporate position to mitigate risk and optimize trading decisions in real time.</li> </ul>
 <p><b>Credit Management</b></p>	<ul style="list-style-type: none"> <li>Instantaneous counterparty credit position on every transaction to mitigate credit and collection issues.</li> <li>Credit history and trending by counterparty to mitigate risk and high-grade counterparty business.</li> </ul>
 <p><b>Inventory Accounts</b></p>	<ul style="list-style-type: none"> <li>Accurate real-time position linked with logistic movements, prevents costly over buying or selling of contracts.</li> <li>Plan, Actual, Forecast ability to accurately manage corporate inventory trading positions in real-time.</li> <li>Enables forecasting and terminal management.</li> </ul>
 <p><b>Rates &amp; Fees</b></p>	<ul style="list-style-type: none"> <li>Maximize transportation routing and associated costs through database mappings and selection pick lists.</li> <li>Features include special pipeline tariff screen for easy of entry, incentive-based tariffs, and multi-tier rate fee scenarios.</li> </ul>
 <p><b>Logistics</b></p>	<ul style="list-style-type: none"> <li>Business validation rules to prevent overlifting of contracts and accurate positioning of inventories.</li> <li>Immediate contract, order, shipment performance.</li> <li>All transportation modes available and associated third party documents, such as pipeline nominations, inventory transfers, truck and rail.</li> <li>Enables quick and accurate decision-making with respect to tank car availability and taking advantage of possible spot deals or identifying equipment shortages.</li> <li>Increase rail car utilization.</li> <li>Plan, organize, contract costly fleet leasing requirements.</li> <li>Automated recovery of transportation costs to counterparties: demurrage, detention, mileage compensation, diversion, etc.</li> <li>Access to turnaround times to maximize fleet utilization.</li> <li>Automatically assigns up to date freight costs to movements.</li> </ul>
 <p><b>Accounting</b></p>	<ul style="list-style-type: none"> <li>Minimize audit fees through advanced analytic reports and database technology.</li> <li>Reduce cash requirements as AR and AP are tightly integrated with contractual and logistical activities.</li> <li>Automated accrual and transaction creation to allowing managers to view real time business performance vs. current practice 60 days later.</li> <li>Internet enabled invoicing/payments to submit, resubmit, collect, review counterparty transactions and cash settlement.</li> </ul>
<p><b>Overall System Efficiencies</b></p>	<ul style="list-style-type: none"> <li>Internet-based, access anywhere anytime.</li> <li>Handle data once- contract, price, volumes, inventory, positions, orders, shipments, rail cars, invoices.</li> <li>Single source data utilizing latest Oracle suite, eliminates duplication efforts, paper flow and analytical functions.</li> <li>Accuracy, time, efficiency - same information is available to all in the organization.</li> <li>Reduce paperwork and data search.</li> <li>Superior presentation and navigation to mission critical information.</li> <li>Management controls in place to allow decision maker to optimize trading initiatives in real-time with accurate and reliable corporate performance reporting.</li> <li>Eliminates deficiencies found in spreadsheets 1. Auditability 2. Private information not available to the corporation 3. Maintainability 4. Reusability 5. Error prone.</li> </ul>